

# Mary Kay is a Skills Based Business

What does it cost to learn the skill/develop the confidence?

What does it cost you NOT to learn the skill/develop the confidence?

Your family has fixed and flexible income. Listed below are just a few ways we spend our flexible income. Let's compare that to the cost of your MK Education.

<u>Flexible Family Expenses or Hobbies</u>	<u>Cost per week</u>	<u>Per year</u>
Sporting Events		
Drive through Food		
Family Dinners eaten out		
Coffee/Soft Drinks/Snacks		
Cigarettes		
Golf/Hunting/Fishing/Boating		
Scrap Booking		
Bible Studies/Volunteer-Charity		
Pets		
Membership at the Health Club or Gym		

<u>Expense</u>	<u>Total</u>
Fall Retreat	
Red Jacket Retreat	
Career Conference	
Seminar	
Bill Cantrell/Other Speakers	
Robert Jones /Make up Artist	
Pacesetters (4)	
Voice Com (12 months)	
PCP	
Hostess Contest Fee	
Meeting Room Fee	