



# Hostess Packets

**\*\*Very Important\*\***

Your hostess packet makes a huge impression on the hostess!  
Make sure they are neat, clean, and have 10 available at all times.

You will need:

- Hostess Brochure from MK Section 2 (can be found in your starter kit)
- Choices Marketing CD (purchase from director or burn) or company DVD.
- Team Building Brochure (print from [www.shondadurham.com](http://www.shondadurham.com))
- 1-Current "The Look" Catalog
- Your business Card

## Hostess Credit Chart

You Give	When Hostess	Cost You
<b>\$75 for \$35</b>	<b>Has 5 guest over 18.</b>	<b>\$2.50</b>
<b>10% of Sales</b>	Has No Bookings	<b>\$5.00 per \$100 in Sales</b>
<b>15% of Sales</b>	Has 1 Booking	<b>\$7.50 per \$100 in Sales</b>
<b>20% of Sales</b>	Has 2 Bookings	<b>\$10 per \$100 in Sales</b>

You can use colorful folders, envelopes, or page protectors.  
Cute Clear envelopes can be purchased at [www.mygirlfriendshouse.com](http://www.mygirlfriendshouse.com)