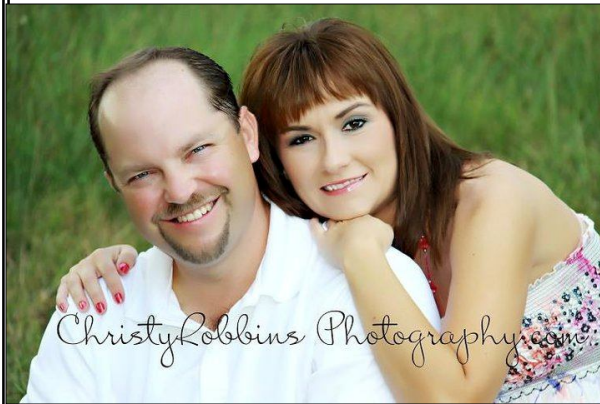


## Shonda Durham Independent Sales Director

Joined Mary Kay Cosmetics in January 1999  
Debuted as a Sales Director in April 2000

When joining Mary Kay she was working full-time in the administrative office of the Laurel Co Board of Education and attending Eastern Kentucky University as an Accounting Major. She left her position in Dec 1999 to pursue a full-time career with Mary Kay Cosmetics.

Shonda and Rick have been married for 12 years with 3 wonderful children; Hayden-8, Cierra-5, and Jameson-3. Rick and Shonda reside in London, KY.



- Shonda has earned 5 Free Career Cars with Mary Kay: 2 Grand Ams, 1 Grand Prix, 1 Pink Cadillac, and most recently the Chevy Equinox. Her unit is currently qualifying for their 2nd Pink Cadillac!
- Led her unit to the \$400,000 Circle of Achievement.
- Holds a Toupin Area record for Most Double Gold Medals in one month.
- Led her unit to Most Improved Unit in The Toupin National Area in 2010.
- Highest monthly commission is \$7,053.00.

Shonda's mission with her Mary Kay career is to live a life of God first, Family second, and career third. To be a mentor for women to achieve the abundant life God created them for by believing in them and teaching them to never settle for less than making their God given dreams come true.

Her favorite scripture and unit theme is: Jeremiah 29:11 "For I know the plans I have for you," Says the Lord. "They are plans for good and not for disaster, to give you a future and a hope."